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October 11, 2021

Via Email

jnelson@searanchlakesflorida.gov

Mayor Jeffrey Nelson
Village of Sea Ranch Lakes
1 Gatehouse Road
Sea Ranch Lakes, FL 33308

Re: Renewal of the Amended and Restated Solid Waste and Recyclable Material
Collection Agreement between the Village of Sea Ranch Lakes and Waste
Management Inc. of Florida

Dear Mayor Nelson:

Waste Management Inc. of Florida (WMIF) has had the privilege of servicing the solid waste needs of the Village of Sea Ranch Lakes residents for the past 18 years. We have weathered many storms together and continue to successfully navigate through and overcome the many challenges presented by the COVID-19 pandemic. WMIF values its long-standing relationship with the Village. We have not only been providing outstanding service to the residents and working closely with the Village Clerk and Commissioners over the years, but we have had the honor of becoming part of the very tight knit and special community that exists in Sea Ranch Lakes. This is a relationship we wish to continue to develop and build upon.

To that end and as you are aware, the current Franchise Agreement expires February 28, 2022; however, it contains a requirement for the parties to commence negotiations no later than 120 days prior to the expiration of the Term of the Franchise Agreement. The Franchise Agreement contains a three (3) year extension option (from March 1, 2022 through February 28, 2025.)

These last few years have been challenging for every service industry, including solid waste. There have been tremendous increases in the residential and bulk tons left at the curb with the quarantines and so many individuals working from home, which in many cases has become a permanent change. The labor shortages caused WMIF to implement a program increasing wages and benefits for employees in order to continue providing the level of service we demand from our employees. In addition, because of the supply chain, costs for the necessary parts to service our trucks have dramatically increased along with the cost of labor for service.

As a result of the increased costs WMIF has been incurring, to continue providing the outstanding service the residents of the Village are accustomed to from WMIF, we respectfully request an adjustment in the price from \$32.33 to \$35.68 per month effective 03/01/22.

I would welcome the opportunity to meet with you on Thursday October 14th to discuss this further and answer any questions at any time that is convenient for your schedule. Thank you for your consideration.

Sincerely,

Jodie Siegel

Jodie Siegel

cc: Star Paton, Village of Sea Ranch Lakes Clerk
Lisa McNeight, Public Sector Area Director
Ronald M. Kaplan, General Counsel